**First last name International Business**

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languages: English, French, Spanish, Italian

**Skills Summary**

* Solid knowledge of market globalization, international strategy, marketing and innovation
* Strong quantitative and qualitative analytical skills, ability to produce data reports and to present recommendations
* Interpersonal and team work abilities demonstrated through academic competition, extracurricular activities and community work
* High achiever and result-oriented, member of the winning team of an international competition. Awarded scholarships and was selected for an international exchange
* Computer skills: MS Project, MS Office, Stata, Python, Photoshop

# Education

Master of Science (MSc) in International Business, HEC Montréal (Due date) September 20XX

* Scholarship awarded: GPA: 4.01/4.33 – Citation of excellence “with great distinction”
* Member of the winning team of the International Corporate Strategy Case Competition. The teams were given two cases for which they had to devise problem-solving strategies and make a presentation to a jury. One of the cases called on knowledge of change management and information technologies and we had 30 hours to complete it

**Bachelor of Art (B.A.) in Political Science, Ottawa University 20XX**

* Communication studies, strategies, digital media, advertising, crisis communications, negotiations
* Scholarship Awarded: Entrance Scholarship for excellent academic achievement
* Selected for an international Exchange program at Renmin University of China

# Work Experience

Consultant, Management Consulting Club (CCM), HEC Montréal, Quebec 20XX - present

As part of a team of four and coached by a consultant from one of the “big three” consulting firm:

* Met with the client and identified its business objectives and expectations, prepared and presented the service offered
* Performed market, finance and marketing research

**Achievements:** Production of a business plan, strategic planning and forecast results

Intern, Washington Centre, Washington D.C. Winter 20XX

* Researched and analyzed various international business issues including trade rules and investments projects. Presented results in the form of PPT presentations to other team members. Attended various conferences on international business and environmental issues offered by business and political leaders such as Hillary Clinton

**Achievements:** Presentation of a report related to trade liberalization which was published on the organization’s website

Strategic Business Development Analyst, ABC, Montreal May-Oct. 20XX

* Produced a competitive market report to benchmark consumer relations activities. Identified company strengths and key opportunities for development. Managed the execution of 10+ cross-country sampling events by directing agency partners and company distribution centers
* Assisted the consumer relations team with crisis management during a major product recall

**Achievements:**

* Presentation of findings and recommendations to the director at an annual division meeting
* Implementation of a communications plan to improve interaction between all parties resulting in an increase in deliverables
* Creation of a detail-oriented approach for the organization of the critical and non-critical claims database, and necessary product reimbursement for those affected

# Community involvement and world discovery

* Lead an international development project in Haiti, helped women start a micro-business (Summer 20XX)
* Travelled to Asia, South America/Central America and Europe