**Francis Strategy**

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Bilingual, French and English **Strategy | Business Development**



**Manager with 10 years of experience** in the manufacturing sector, recognized for his strategic vision and business development skills - Passionate about value creation – Built and supervized multidisciplinary international teams – Led successfully major technical projects. PMP certified.

**EDUCATION**

**Master of Business Administration (MBA) - HEC Montréal** May 20XX

* Concentrations: Strategy – Markets and Business intelligence
* Completion of consulting mandates
* Jury member of the Creative Destruction Lab and coach for startups

**Master’s degree in Engineering - School of Engineering CPE, (France)** 20XX

**PROFESSIONNAL EXPERIENCE**

**ABC Transport**, Seattle (USA) 20XX – 20XX

**Product Line Manager** (20XX-20XX) - **Product Design System Engineer** (20XX-20XX)

Supervised "Train Control & Monitoring System" and "Remote Input Output Modules" product lines with an annual budget of 4 million euros and a team of 20 multidisciplinary engineers - Responsible for quality, costs and deadlines management, international customers and internal and external suppliers

* Developed and contributed to all international metro, tram, train and TGV projects from 2014 to 2017 with a 99% rate of projects delivered in compliance with commitments and timelines
* Launched a new generation of TCMS platform with more than €1 million of investment for estimated gains of €80 million over 10 years
* Managed *TCMS World Class Engineering Project* using Agile and Scrum principles

**DEF Group**, Manchester (UK) 20XX – 20XX

**System engineer - subsystem architect**

Managed infotainment system the new generation of DEF and GHI trucks

* Created and supervised an international team of engineers and coached more than 50 technical consultants to reduce delay of commissioning
* Improved productivity by 50 % by optimizing work methodology
* Delivered a functional product with an efficient and coherent architecture while also assuming responsibility for the supplier in India

**JKL Aerospace,** (Toulouse, France) 20XX - 20XX

**Satellite Navigation System Engineer**

Developed a GPS anti-jamming system

* Designed a multi-constellation receiver and led all integration tests in less than 8 months

**Leadership activitY and other Interests**

* Certified Project Manager Professional (PMP)
* Founder and co-director of the ABC community of practice at HEC Montréal