**ROBERT RODRIGUEZ**

**Address *(optional)***

[**www.linkedin.com/in/r.rodriguez**](http://www.linkedin.com/in/r.rodriguez)**, (514) 333-4444, Robert.rodriguez@hec.ca**

**Fields of interest: Corporate Finance, General Management**

# PROFILE

 Bilingual professional with over six years of hands-on project management experience in contract negotiation, team building, budgetary and financial management. Results oriented leader with a solid track record of achievements in managing varied projects. Creative strategic thinker with strong communication and problem solving skills.

Languages: French and English. Available for travelling and relocation to any country.

# EDUCATION

**Master of Business Administration (M.B.A.) – HEC Montréal May 2019**

* Admission Excellence Scholarship. GMAT score: 750/800 (99th percentile rank)
* Vice President, Corporate Affairs – MBA Students Association

**Bachelor in Civil Engineering – McGill University 2013**

* Graduated with honours
* President, Engineering Students Association – 2011-2012
* Captain, Engineering Team, Inter-University Academic Games, 2010

**Candidate for CFA – level II,** June 2019

# EXPERIENCE

**BB CONSTRUCTION (Toronto, ON) 2015-2018**

*Subsidiary of International YYY Ltd with 6,500 employees worldwide, 100 million in Revenue*

## Project Leader

Managed projects valued up to $10 million. Responsible for procurement, outsourcing and supervision of 40 employees. Participated in strategic decisions within the Executive Committee.

### Key Achievements

* Increased return on investments by 30% in less than two years by contributing to implementation of an innovative strategic plan
* Developed and implemented an integrated management operating system to obtain a more competitive position; led to signature of 3 major contracts in new market
* Improved net profits by re-negotiating a major contract generating $200,000 increase in revenue

**ABCD CONSTRUCTION (Vancouver, BC and Montreal, QC) 2012-2015**

*Major construction company with over 3,000 employees across Canada*

**Project Manager** (2013-2015)

## Engineer (2012)

Managed projects valued up to $2 million: appraisal, bidding process, contract negotiation, purchasing of goods and services and supervision of 10 technical employees

### Key Achievements

* Completed a $1.4 million project in record time, resulting in a $100,000 cost savings
* Conceived and implemented a computerized project management process; eliminated errors by more than 15% in first six months
* Developed and implemented new methods and procedures to improve monitoring of major projects resulting in 10 to 15% cost savings in first year

# OTHER QUALIFICATIONS AND INTERESTS

* Computer knowledge: MS Office, Dbase, SPSS, SAS
* Sports: Hockey (team captain since 5 years ) and skiing (more than 20 competitions – 5 first place)
* Involved in community through participation in fundraisers for numerous charities since 2011