



# Consulting Field Project

MBA students  
2021



MBA 2019 graduates (left to right): Merhej-Marc Nassif,  
Sean Brophy, Hanzhen Liu, Man Hon Chik.  
Standing: Capucine Révolat, Director at bciti and  
Vivianne Gravel, CEO at bciti.

[hec.ca/mba/projects](https://hec.ca/mba/projects)

# Professional level consulting at a very accessible price

You determine your consulting needs, regardless of the business sector

## You get:

- A team of 4 to 5 MBA students, supervised by a professor who is specialized in the area of expertise of the project
- 800 to 1,000 hours of consulting work during the course of the project
- Support from the MBA office throughout the entire project
- A detailed report and a presentation by the students at the end of the mandate

## You choose:

### Full-time students

- The team will be fully dedicated to your consulting project, and available during regular office hours.
- They offer a mixture of local and international expertise, backed by valuable knowledge gained through the MBA program.

Length: 5 weeks

or

### Part-time students

- In addition to their MBA expertise, your consultants will have concrete, local and current professional experience.
- They will devote their time to your consulting project outside of regular office hours.

Length: 8 weeks

## 25 years of innovative solutions

With their academic training and experience in the job market, our students can fully assess current business issues and are equipped to leverage best management practices. The consulting projects have contributed to the success of businesses, locally and abroad, since 1996.

Price:

**\$8,500\***

## Important dates

Deadline to submit a project	May 4, 2021
Project dates	July 5 to August 28, 2021 (Part Time) July 26 to August 28, 2021 (Full Time)

### A unique opportunity to recruit qualified, motivated candidates

We use an optimization algorithm in our pairing process to ensure the best match between candidates' professional aspirations and their consulting project assignment.

**As we can only accept a limited number of mandates, we encourage you to submit yours to us as soon as possible!**

**For more information, reach us at: [projects.mba@hec.ca](mailto:projects.mba@hec.ca)**

MBA 2019 graduates (left to right): Reda Mjahed, Charlotte Lombardi, Caroline Dussault, Matthew Bachmann.  
Standing: Marc-Antoine Renaud, President, Eolectric and Remy Gillet, Analyst, Eolectric.

\* limited *pro bono* mandates available for non-profit organizations

# Our students



MBA 2020 graduates (left to right): Meher-Prasad Verdeneni, Marc-Adrien Boyer, Louis Millette, Rahul Singh and Caroline Gauthier.

## Professional

When you entrust a team of MBA students with your mandate, you will work with a team of professionals who already have several years' of work experience.

## Competent

In our MBA program, our students acquire the management skills they will need and develop a strong ability to solve and present solutions to complex problems.

## International

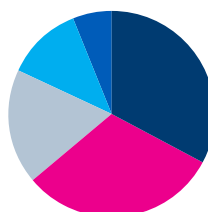
Many of our students have international experience and are proficient in a foreign language, in addition to English and French.

## Multidisciplinary

Our students come from a variety of professional backgrounds and have diverse profiles and areas of expertise.



## Undergraduate training



- Engineering (33%)
- Administration (31%)
- Pure, applied and health sciences (18%)
- Humanities, education and law (12%)
- IT (6%)

# What our clients say

## Paperplane Therapeutics, 2020

"The consulting project was an extraordinary experience for our company. The work of the students and their final report will be a great help for the future of our company. The work accomplished and the scope of their recommendations were remarkable. I strongly recommend other companies to participate in this program, especially for a start-up like ours."

— **Jean-Simon Fortin,**  
**CEO, Paperplane Therapeutics**

Professor: Jean-François Ouellet



MBA 2020 graduates (left to right): Jean-Philippe Morin, Étienne Leclerc-Jollette, Thomas Cheval, Élyse Proulx and Claudia Rajaonah.

## Clearsum, 2020

"Clearsum has greatly benefited from the dedicated, professional work of two teams of HEC Montréal MBA consultants. They made innovative and thoughtful suggestions that we will implement shortly. The quality of the effort invested by the students is equivalent to what one would expect from a mandate completed by professional consultants. We are proud to have been part of the journey of these students and future MBA leaders. We strongly recommend that other employers participate in this program."

— **Cedric B. Robert, Founder and CEO, Clearsum**

Professors: Iwan Meier and Luciano Barin-Cruz

## Siemens, 2019

"The MBA students we mandated were highly professional and motivated. They worked on a complex, important problem in the energy transition that was difficult even for our key experts to tackle. The senior experts and executive they presented their work to were truly impressed by the breadth and the depth of that work. The analyses were rigorous, the insights on point, and the perspective on the industry was holistic enough. Their work sparked fascinating internal discussions and the opportunity to develop many projects. Thanks again!"

— **Samuel Vaillancourt, Integrated Project Team Lead -Thermofluids at Siemens**

Professor: Jacques Lemay

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