

FACT SHEET: About Giuseppe Racanelli

Biography

Giuseppe Racanelli is a major philanthropist and accomplished entrepreneur. Born in Italy and arriving in Montréal at a young age, he had the opportunity to receive a high-quality education and secure an enviable position in the business world. He founded and led three companies—Spiro Metal Tube inc., Industries Racan inc., and Ingénia Technologies inc.—specializing in the design and manufacturing of custom air-handling units. These companies became key players in the sector.

He recognizes that the diversity of backgrounds and cultures within his workforce was his greatest asset in challenging inertia and developing unique technologies in his industry. Forward-thinking and passionate about finding customized solutions for his clients, he devoted his career to relentlessly perfecting automated processes, making his operations increasingly efficient, profitable, and high-performing.

Higher Education

A graduate of HEC Montréal in 1968, the School represents for Giuseppe Racanelli a window onto the world. “HEC Montréal allowed me to take my first steps in the field of ventilation ducts during an internship in Europe, in a French multinational. I later set up a division in Québec, then founded Spiro Metal Tube inc., Industries Racan inc., and finally Ingénia Technologies inc.”

Entrepreneurial Path

- **1971:** Creation of his first company, Spiro Metal Tube inc.
- **1979:** Founding of Industries Racan inc.
- **1999:** Sale of Industries Racan inc.
- **2004:** Founding of his third company, Ingénia Technologies inc.
- **2024:** Sale of Ingénia Technologies inc.

- **2025:** Development of the Campus Santé Mont-Tremblant

Mottos and Reflections

- “HEC Montréal taught me that $1 + 1 = 3$, which has always guided me.”
- “I have always known how to surround myself well.”
- “Teamwork is one of the keys to success.”
- “It is important to ensure that everyone is happy within an organization.”
- “One should never take a refusal as a failure.”
- “Having vision and patience is the foundation of entrepreneurship.”
- “Knowing how to take calculated risks is essential in business.”