




**HEC**  
MONTRÉAL



Consulting mandates in

**Global Supply Chain Management**

# Master of Science (MSc)

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MSc Graduates

[hec.ca/en/msc](https://hec.ca/en/msc)

# A solution to your management challenges, especially in times of crisis

Each year, businesses and organizations like yours benefit from the expertise of HEC Montréal's [Master of Science \(MSc\)](#) students by welcoming them to their offices to provide targeted consultation.

In the midst of the ongoing crisis caused by **COVID-19**, our students, with support from HEC Montréal faculty, are part of your company or organization's solution. They can help you better understand the impact of the crisis on your company or organization, suggest innovative solutions and strategies to help you manage the effects, and plan better for what is to come.

More generally, our students can help you solve a management problem, or identify business opportunities in the market.



Ting Wu  
MSc Graduate

## More than an internship

- A professional service offering, under the supervision of an HEC Montréal professor
- Access to best practices, and a strong understanding of current management issues
- Fingertip access to expertise in the various fields of management covered in the 20 program specializations
- 405 hours of work performed over one term (12 weeks)

When you offer a student the opportunity for a consulting mandate within your company or organization, you are offering them the chance to conduct a large-scale project that is tailored to your needs and can take on different forms:

- Assessment of the situation;
- Support in planning and implementing management practices;
- Design of tools and models that can serve as a basis for decision making;
- Performance analysis of company activities;
- Recommendations to address a problem;
- Support in other problem areas your company has identified.

## Recruitment and compensation assistance

It is strongly recommended to provide compensation to students who provide your company or organization with consulting services. Several incentive programs offer internship hiring assistance. The government also offers a [tax credit for an on-the-job training period](#).

[See our webpage for further information on internship hiring assistance programs](#)



# Examples of consulting mandates in Global Supply Chain Management

- Demand forecasting, inventory management and supply chain analytics
- Analysis and optimization of supply chain networks, transportation and warehousing operations
- Analysis and improvement of procurement strategies (outsourcing, automation, processes, supplier selection and evaluation).
- Value propositions and strategies of logistics operations and third-party providers
- Logistics process improvement and cost savings in manufacturing and service industries

## Student training

[Learn more about the Master of Science \(MSc\) – Global Supply Chain Management](#)

## Skills of our students in Global Supply Chain Management

Students specializing in Global Supply Chain Management in the MSc Program at HEC Montréal know how to:

- Diagnose a supply chain problem using different quantitative and analytic techniques;
- Propose solutions for improving supply chain management (planning, supply, demand forecasting, inventory management, logistics network design, capacity management, warehousing and transport).



Charlotte Douillard and Ivan Cédric Dabiré  
MSc students

# Areas of activity

Whether you run a non-profit organization, an SME or a company that operates in Canada or abroad, our students will provide consulting services that are tailored to your area of activity. The following table gives a few examples of projects carried out in recent years.

Industry	Company/Organization
<b>Aerospace</b>	<ul style="list-style-type: none"> <li>Pratt and Whitney Canada</li> <li>Bombardier</li> </ul>
<b>Financial services and insurance</b>	<ul style="list-style-type: none"> <li>Caisse de dépôt et placement du Québec</li> <li>National Bank of Canada</li> <li>Desjardins Group</li> <li>PSP Investments</li> <li>Business Development Bank of Canada</li> <li>Laurentian Bank of Canada</li> <li>Intact Insurance</li> </ul>
<b>Consulting services</b>	<ul style="list-style-type: none"> <li>Talsom</li> <li>Deloitte</li> <li>Accuracy</li> <li>EY</li> </ul>
<b>Agri-food and retail</b>	<ul style="list-style-type: none"> <li>L'Oréal</li> <li>Metro</li> <li>Sobeys</li> <li>ALDO</li> <li>Reitmans</li> <li>SSENSE</li> <li>Danone</li> <li>Nespresso Canada</li> <li>Keurig</li> <li>Lassonde Industries</li> </ul>
<b>Communications</b>	<ul style="list-style-type: none"> <li>Vidéotron</li> <li>Bell Canada</li> <li>Radio-Canada</li> </ul>
<b>Other</b>	<ul style="list-style-type: none"> <li>AIMIA</li> <li>Statistics Canada</li> <li>Société de transport de Montréal</li> <li>Loto-Québec</li> <li>Cirque du Soleil</li> <li>Radio-Canada</li> <li>McKesson Canada</li> <li>gsk</li> </ul>

## Responsibilities of the company/organization

- Identify a facilitator within your company/organization to provide support throughout the mandate
- Give an overview of the company/organization and the problem at hand
- Provide the student with the data and information needed to carry out the mandate
- Help the student integrate into a team, if necessary

To propose a consulting mandate, email HEC Montréal's Career Management Services Centre at [sgc@hec.ca](mailto:sgc@hec.ca)