



HEC MONTRÉAL

ONE-YEAR MBA

**World-Class Program.
World-Class Opportunities.
Unrivaled Value.**

ONE-YEAR PROGRAM, LIFELONG DIVIDENDS

Undertaking an MBA is a serious commitment. You want to make sure you're selecting the best possible program. A program that will help you define, develop and fine-tune your own management style and become a well-rounded, action-oriented leader with a global, strategic vision. A program that will offer an excellent return on your investment, in terms of both time and money. A program that will pay you lifelong dividends.

HEC Montréal's MBA program offers you all that, and so much more. We believe that you won't find a **world-class program** that delivers such **outstanding value** and a greater ROI anywhere else. Think about it: In just **one year**, and with exceptionally **competitive tuition fees**, you'll be ready for the position of your dreams. And have we mentioned our **generous scholarships**, a **stellar placement rate**, your access to an extensive **network of lasting contacts** and the possibility of a **multilingual, multicultural experience** in a great city?

HEC Montréal One-Year MBA Highlights

- Listed in some of the world's most prestigious rankings
 - *BusinessWeek* 2010
 - *Forbes* 2009
 - *AméricaEconomía* 2010
 - *Expansión* 2010
- Over 600 course hours—just like a two-year program
- Several tracks to choose from: Analysis of the Economic Environment | Corporate Finance | Energy Management | Entrepreneurship | Human Resources Management | Information Technology Management¹ | International Business | Investment and Portfolio Management | Management | Marketing | Operations and Logistics Management | Project Management
- Scholarships available
- Business simulations
- Real-time case studies
- Supervised consulting field projects
- One-on-one management coaching
- Campus abroad
- International exchange program
- SAP certification
- Dedicated MBA courses
- Small class size (35 to 40 students)
- Optional business language courses

¹ This track gives students access, under certain conditions, to the SAP certification program offered by SAP Canada in co-operation with HEC Montréal.

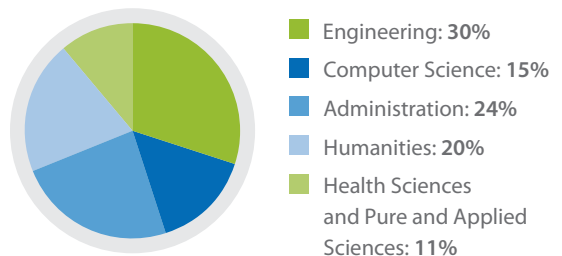
DIVERSE STUDENT BODY

The quality of an MBA depends largely on the value added by the individuals in the program. MBA students at HEC Montréal are a microcosm of the modern world: **bilingual**, often **multilingual**, from the **four corners of the Earth**, with **meaningful work experience**. This **diversity** is key to the richness of your learning experience. Team-based assignments ensure you will interact with individuals from **different professional and cultural backgrounds**, reflecting the realities of today's business world.

Student Profile (2011-2012)

Average age	31
Average work experience	7 years
Average GMAT	650
Average TAGE/MAGE	340
Mother tongues represented	18
Countries of origin	20

Undergraduate background



“Doing my MBA at HEC Montréal taught me that the more people are different from you, the more you can learn from them. The culturally diverse student body of HEC Montréal took my learning experience to a higher level. Since I joined my company, I have had a rapid and transforming career, going from Emerging Markets Risk Manager, in Toronto, to Vice-President and Regional Treasurer Asia Pacific. Thanks to HEC Montréal, I have become a citizen of the world.”

Alberto Jaramillo, CFA, MBA HEC 2001
Vice-President & Regional Treasurer Asia Pacific
Scotiabank (Asia)

EXPERT CAREER MANAGEMENT

The results-oriented **Career Management Service** team at HEC Montréal offers **personalized services** that have earned it a solid reputation with recruiters and rave reviews from students. You'll have **access** to this quality service not only after graduation but **throughout your career**.

The different services offered will help you develop a **strategic job-search approach**, explore the **local and international job market**, hone your **interview skills**, strengthen your **network of contacts** and plan your **integration into the company**.

HEC Montréal Career Management Services

Placement rate	91% 6 months after graduation
Average total compensation in 2010 ²	C\$96,604
Job offers	Nearly 5,000 per year
Customized career services for MBA students	Step-by-step process includes: <ul style="list-style-type: none">▪ Self-assessment▪ Job search workshops▪ Recruiting and networking activities▪ Career analysis, career management and job search resources

International and local companies that recruit at HEC Montréal include:

- Accenture
- Air Canada
- Bank of Canada
- Bell Canada
- BMO Bank of Montreal
- Bombardier Aerospace
- CAE
- Capgemini
- Cascades
- CGI Group
- CIBC World Markets
- Cirque du Soleil
- Crédit Suisse
- Deloitte
- Deutsche Bank
- GE Canada/GE Capital
- General Motors
- GlaxoSmithKline
- Google Inc.
- IATA
- IBM Canada
- ING
- Johnson & Johnson
- Kraft
- KPMG
- L'Oréal Canada
- Mercer
- National Bank
- Pratt & Whitney
- PricewaterhouseCoopers
- Procter & Gamble
- Raymond, Chabot, Grant, Thornton
- Rio Tinto Alcan
- Rogers Communications
- SAP
- Scotiabank/Scotia Capital
- Secor Conseil
- SNC-Lavalin Investment
- Société Générale
- TD Canada Trust
- Telus
- Toyota Canada
- Ubisoft
- World Bank

Lasting Global Network

During your MBA at HEC Montréal, you'll make great friends and **business contacts for life**. And after graduation, you'll join the 65,000 alumni who have built an invaluable world-wide network since 1907. **Networking tools** include **Club HEC Montréal**, a virtual community developed to provide a meeting place for the HEC community: <http://leclub.clubhec.ca>

² Includes signing bonus and other compensation

HEC MONTRÉAL: IN A CLASS OF ITS OWN



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HEC Montréal is a world-class business school with a long history of excellence and innovation. Founded in 1907, HEC Montréal was **Canada's first business school** and, to this day, continues to lead the way. For instance, it was the **first North American business school to hold the three most prestigious accreditations** in its field: AACSB International, AMBA and EQUIS.

First-Rate Multidisciplinary Faculty

HEC Montréal is proud of its faculty's proactive, practical and multilingual approach to teaching. Our **260 dedicated faculty members** are renowned, respected players in the academic world and highly sought-after resources in the business and media arenas. Their achievements as communicators, consultants, authors and researchers—HEC Montréal boasts **50 research chairs, centres and groups**, as well as a **unique case centre**—are widely recognized both nationally and internationally.

Cutting-Edge Learning Environment

The HEC Montréal campus offers superior facilities to promote pleasant, dynamic learning. **Smart classrooms, trading room fed by real-time data, video and multimedia production facilities**—here, state-of-the-art technology enables you to take part in a **relevant, realistic learning experience** that you can easily apply in the workplace.

The School, with its open concept architecture, is home to **Canada's largest bilingual business library**. In addition to its nearly **400,000 books** and its many **periodicals and audiovisual documents**, the library offers students **tens of thousands of digital resources**.

Montréal: Friendly, Bustling, Cosmopolitan

Montréal is an **exciting and friendly** place, at the crossroads of two continents: decidedly North American in the way it conducts its business, its way of life is definitely of European inspiration. But the best news is that Montréal is **one of North America's least expensive cities**—not to mention one of the **safest**—yet it offers an **exceptional quality of life**.

Montréal at a glance

- 3.8 million inhabitants in the Greater Montréal Area—over 50 % bilingual
- Over 80 languages spoken
- Largest population of foreign students in Canada
- 70 international organizations
- Major global center for aerospace, life sciences and information and communication technology
- In the top 20 North American metropolitan areas for concentration of high technology jobs
- The leader in university R&D in Canada and ninth in North America

www.ville.montreal.qc.ca
www.montrealinternational.com





Admission

Eligibility conditions	<ul style="list-style-type: none"> ▪ Undergraduate degree (4 years of university studies) ▪ 3 years of relevant full-time work experience ▪ 2 letters of recommendation (one from an employer)
	MBA in English: <ul style="list-style-type: none"> ▪ GMAT ▪ Language requirements: TOEFL: 100 iBT or IELTS: Band 7 or HECTOPE: A-
	MBA in French: <ul style="list-style-type: none"> ▪ GMAT or TAGE-MAGE ▪ Language requirements: TOEFL: 95 iBT or IELTS: Band 6.5 or HECTOPE: B+ and TFI: 850
Application deadline	<ul style="list-style-type: none"> ▪ Canadian residents: March 15 ▪ International students: February 1
Course start date	<ul style="list-style-type: none"> ▪ August
Program tuition³	<ul style="list-style-type: none"> ▪ C\$30,700 for international students ▪ C\$14,100 for Canadian residents ▪ C\$7,100 for Quebec residents
Budget	<ul style="list-style-type: none"> ▪ Approximately C\$22,000 for the year, including housing, living expenses, health insurance, purchase of a portable computer and books, etc.

HEC Montréal also offers a **part-time MBA** program in French for working students.

Contact Information:

mba@hec.ca
 Phone: +1 514 340-6151
www.hec.ca/mba

HEC Montréal is affiliated with the Université de Montréal.

HEC Montréal

3000, chemin de la Côte-Sainte-Catherine
 Montreal (Quebec)
 Canada H3T 2A7

International Office – Europe

HEC Montréal
 15, rue du Louvre
 75001 Paris, FRANCE
 Telephone: 01 42 33 43 40
 Fax: 01 42 33 25 40
hecmontréal-europe@hec.ca

This brochure replaces all previous versions. Its contents are subject to change. Please see www.hec.ca/mba for the most up-to-date information.



HEC Montréal – Sustainable Campus is a movement rallying the entire university community around three main spheres of activity: teaching, research and the School's own environment.

³ Approximate cost for the entire program. Students from some other countries pay the same tuition as Quebec students. To obtain a list of those countries: www.meq.gouv.qc.ca/ens-sup/ens-univ/droits_scolarité-A-2009.asp.